

**Sarasota Manatee Airport Auth.**  
 6000 Airport Circle  
 Sarasota FL 34234

<b>Purchase Order</b>	
<b>Purchase Order No.</b>	PO2201161
<b>Date</b>	7/14/2022

**Vendor:**

XCED Aviation Services, LLC  
 425 N. Martingale Road  
 8th Floor  
 Schaumburg IL 60173

**Ship To:**

SARASOTA MANATEE AIRPORT AUTHORITY -  
 1154 AIR CARGO AVENUE, SUITE L  
 Sarasota FL 34243

**Contract Number:**

^ Changed Since the Previous Revision

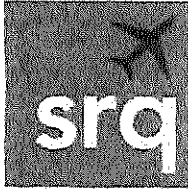
Shipping Method		Payment Terms		Confirm With			Page	
		Net 30					1	
L/N	Item Number	Description	Req. Date	U/M	Ordered	Unit Price	Ext. Price	
Shipping Method		Reference Number	FOB					
1	B-220006 COBUS 270C	2015 Cobus 270sAirport Bus B-220006 COBUS 2700SBID	7/14/2022 None	Each	2	\$224,456.000	\$448,912.00	
2	SHIPPING COSTS	SHIPPING COSTS	7/14/2022 None	Each	1	\$16,720.000	\$16,720.00	

Please email all invoices to [invoices@srq-airport.com](mailto:invoices@srq-airport.com)

<b>Subtotal</b>	\$465,632.00
<b>Trade Discount</b>	\$0.00
<b>Freight</b>	\$0.00
<b>Miscellaneous</b>	\$0.00
<b>Tax</b>	\$0.00
<b>Order Total</b>	\$465,632.00
<b>Prepayment</b>	\$0.00

*Robert Joseph*

Authorized Signature



Sarasota Manatee Airport Authority

## Request for Bid

THIS IS NOT AN ORDER

### USED AIRPORT BUSES – UNDER 100 PASSENGERS

#B-220006

Date: 06/22/2022

Page: 1 of 5

Sarasota Manatee Airport Authority  
Purchasing Department  
6000 Airport Circle  
Sarasota, Florida 34243-2105

Contact Person: Robert Joseph, Director, Purchasing  
bob.joseph@srq-airport.com  
Contact Phone: 941-359-2770 Ext.4246

Reply No Later Than: JULY 08, 2022 @ 3:30 p.m. (EST)

### Scope of Services

#### B-220006 Used Airport Buses – under 100 Passenger

**PURPOSE:** The airport Authority is seeking competitive bids for mass transportation vehicles to move passengers and their carry-on belongings between a ground level terminal gate and remotely parked aircraft up to 1/2 mile. It is the intent of the Authority to secure the services of a qualified firm for the purchase of **two used Airport Buses- under 100 Passengers.**

**QUOTE PRICES:** Completion time shall be expressed in calendar days. The price quoted shall include Contractor's cost in full for all transportation and equipment used in performing the services herein. **Please breakdown all costs for labor, parts, equipment, and transport to Sarasota Bradenton International Airport.**

**EXAMINATION OF DOCUMENTS:** Prior to the submission of a Quote Form, Quoter shall examine the documents, visit the site of the work, and fully inform themselves as to all existing conditions and limitations that affect the work to be performed under this contract. Failure to familiarize himself/herself with conditions will in no way relieve the successful quoter from the necessity of furnishing any materials or performing any work that may be required.

**NOTICE TO PROCEED:** A Notice to Proceed, or Purchase Order, shall be issued bearing the agreed-upon commencement date. No work under the Contract shall begin until after the Notice to Proceed/Purchase Order has been issued.

**RESERVED RIGHTS:** The Authority reserves the right to accept or reject any and/or all quotes, to waive irregularities and technicalities, and to request resubmission of quotes. Also, the Authority reserves the right to accept all or any part of the quote and to increase or decrease quantities to meet additional or reduced requirements of the Authority. Any sole response received the first submission date may be rejected by the Authority depending on available competition and timely needs of the Authority.

**FORM OF CONTRACT:** The submitted Quote Form signed by the Quoter, together with the complete quote package furnished by the Authority, shall constitute a binding contract. The Quoter shall be required to perform according to the Quoter's submitted Quote Form and the Authority's quote package.

**ARITHMETIC DISCREPANCIES:** For the purpose of initial evaluation of quotes, the following will be utilized in resolving arithmetic discrepancies found on the face of the quote forms as submitted by quoters:

- A. Obviously misplaced decimal points will be corrected.
- B. In case of discrepancy between unit price and extended price, the unit price will govern. Apparent errors in extension will be corrected.

C. Apparent errors in addition of lump sum and extended prices will be corrected.

For the purpose of quote evaluation, the Authority will proceed on the assumption that the quoter intends his quote be evaluated on the basis of the unit prices, extensions, and totals arrived at by resolution of arithmetic discrepancies as provided above, and the quote will be so reflected on the tabulation of quotes.

**PUBLIC ENTITY CRIMES:** In accordance with Florida Statutes Sec. 287.133(2)(a), "A person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a quote on a contract to provide any goods/services to a public entity, may not submit a quote on a contract with a public entity for construction or repair of a public building or public work, may not submit quotes on leases of real property to a public entity, may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in Section 287.017, for Category Two, for a period of 36 months from the date of being placed on the convicted vendor list".

**CANCELLATION:** The Authority shall have the right to unilaterally cancel, terminate or suspend this Contract, in whole or in part, by providing the Contractor thirty (30) days written notice by certified mail.

**EQUAL EMPLOYMENT OPPORTUNITY:** Sarasota Manatee Airport Authority, Sarasota, Florida, in accordance with the provisions of Title VI of The Civil Rights Act of 1964 (78 Stat. 252) and the Regulations of the Department of Commerce (15 CFR, Part 8) issued pursuant to such Act, hereby notifies all quoters that it will affirmatively ensure that in any contract entered into pursuant to this advertisement, minority business enterprises will be afforded full opportunity to submit quotes in response to this advertisement and will not be discriminated against on the grounds of race, color or national origin in consideration for an award.

All quoters are hereby notified that the successful quoter (Contractor) must and shall comply with the Civil Rights Act of 1964, the Age Discrimination in Employment Act, the Rehabilitation Act of 1973, the Americans with Disabilities Act, and the Florida Civil Rights Act, all as amended. Specifically, Contractor agrees that:

- No person shall, on the grounds of race, color, sex, religion, age, disability, national origin, or marital status, be excluded from participation in, be denied the benefits of, or be otherwise subjected to discrimination under any program, activity or service funded through this Contract.
- Contractor will not discriminate against any employee or applicant for employment because of race, color, religion, sex, age, disability, national origin, or marital status. Contractor agrees to post in a conspicuous place, available to employees and applicants for employment, notices setting forth the provisions of this non-discrimination clause.
- Contractor will, in all solicitations or advertisements regarding program activities, services provided or applications for employment, state that all qualified applicants will receive consideration for services or employment without regard to race, color, religion, sex, age, disability, national origin or marital status.
- Authority may require Contractor to submit reports as may be necessary to indicate non-discrimination. Authority officials will be permitted access to Contractor's books, records, accounts and other sources of information and its facilities as may be pertinent to ascertain compliance with non-discrimination laws.

It is expressly understood that the Authority shall have the right to terminate this Contract upon receipt of evidence of discrimination.

**SCOPE OF SERVICES:** See Attachment A, page 5, for product specifications.

**TAXES:** Authority is exempt from Federal Excise and State Sales Taxes. The Contractor shall assume liability for Local, State, or Federal Tax that is applicable to the work.

**QUOTERS NAME** Xced Aviation Services

(This page to be returned)

**IMMIGRATION REFORM AND CONTROL ACT (E-Verify):**

Contractor acknowledges, and without exception or stipulation, Contractor shall be fully responsible for complying with the provisions of the Immigration Reform and Control Act of 1986 as located at 8 U.S.C. 1324, et seq. and regulations relating thereto, as either may be amended. Failure by the Contractor to comply with the laws referenced herein shall constitute a breach of the agreement and the Authority shall have the discretion to unilaterally terminate said agreement immediately.

It shall be the responsibility of the Contractor to assure compliance with any FDOT specifications, OSHA, EPA, and/or other Federal, State or County law(s), code(s), and ordinance(s), as each may apply.

**PAYMENT:** All invoices will be paid in accordance with the Florida Prompt Payment Act (F.S. 218.74).

**CRITERIA FOR AWARD:** Award of this quote shall be to the overall lowest responsive, responsible quoter meeting or exceeding the requirements of the specifications set forth herein. Another consideration of award may be delivery time.

The Authority reserves the right to reject the quote of any quoter who has previously failed to perform properly, or on time, contracts of similar nature; or who is not in a position to satisfactorily perform the contract. If, after the due date and time, the lowest quoter is deemed non-responsible by the Authority, such quoter shall receive written notice from the Authority of this determination. The quoter shall have five (5) business days from the date of this notice to dispute the determination and to provide to the Authority any additional information it deems relevant regarding the quoter's responsibility. The Authority shall make a final determination regarding the quoter's responsibility at the time of award of the contract.

**QUOTE PRICES: PLEASE ATTACH YOUR BID SCHEDULE FOR PRICING OF PROJECT**

Completion Time: \_\_\_\_\_ 5 \_\_\_\_\_ calendar days

Notice Needed prior to Commencement of Work: \_\_\_\_\_ 1 \_\_\_\_\_ calendar days

If notified of the acceptance of this quote form, the undersigned agrees to execute a Contract for the stated compensation in the form as prescribed by the Authority.

The signature below is a guarantee that the Quoter will not withdraw his/her quote for a period of thirty (30) days after the scheduled quote due date.

**HOLD HARMLESS AGREEMENT:**

Xced Aviation Services \_\_\_\_\_ (name of firm), it's officers and members shall, through the signing of this document by an authorized party or agent, indemnify and hold harmless Sarasota Manatee Airport Authority, a political subdivision of the state of Florida, its officers, agents, employees, and volunteers, from liabilities, damages, losses and costs, including, but not limited to, reasonable attorneys' fees, to the extent caused by the negligence, recklessness, or intentional wrongful misconduct of Xced Aviation Services and persons employed or utilized by Xced Aviation Services in the performance of this contract.

Matthew Weitzel \_\_\_\_\_ (name) agrees that the first ten dollars (\$10.00) of compensation received under this contract represents specific consideration for this indemnification obligation.

**PLEASE ATTACH A COPY OF YOUR COMPANIES W-9 FORM AND SUBMIT WITH BID.**

**QUOTERS NAME** \_\_\_\_\_

(This page to be returned)

Type of Organization (Please Check One):

Individual Ownership \_\_\_\_\_

Joint Venture \_\_\_\_\_

Partnership \_\_\_\_\_

Corporation   x  

Name of Quoting Firm Xcēd Aviation Services

Mailing Address 425 N Martingale Rd

Location Address 8th Floor

City & State Schaumburg, IL Zip 60173

Telephone 844-213-9233 Fax Number: \_\_\_\_\_

Federal ID#: 46-5605862

State of Florida Registration to do Business: Yes

Name/Title of person authorized to bind the Company: Eric Wennerstrom

Signature of person authorized to bind the Company: 

Date: 7/6/22

**DUE DATE: JULY 08, 2022 @ 3:30 p.m. (EST)**

**Please send Sealed Bid Packages to:**

Purchasing Department, Air Cargo Bldg.  
Attn: Bob Joseph  
1154 Air Cargo Avenue, Suite L  
Sarasota FL 34243

**Please submit all questions to Bob Joseph, Director of Purchasing, to 941-359-2770 ext. 4246 or email to bob.joseph@srq-airport.com.**

**QUOTE RESULTS:** Generally, a quote tabulation sheet is available by close of business the day after the quote due date. If you wish to obtain the quote results, you may do so by contacting the Purchasing Department the next business day for an unofficial copy of the tabulation sheet. No information regarding the submittal will be divulged over the telephone.

QUOTERS NAME \_\_\_\_\_

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## **Attachment A:**

### **Used Airport Buses – UNDER 100 Passenger Specifications:**

**This is for the purchase of two units, preferably the same model.**

**Please detail all items and options individually. If additional options are available, please list them as separate line items. Please send 2 copies of your machine's spec sheet and marketing brochure if available.**

- 1. 2015 or later Model Airport Bus – UNDER 100 Passenger (any Brand of bus meeting spec's)**
- 2. Airport Ground Loading Bus, low floor height with no steps**
- 3. Double entry / exit front and back doors controllable separately**
- 4. Minimum Seating**
- 5. Back up camera preferred**
- 6. No more than 90,000 miles of use.**
- 7. No exterior body damages**
- 8. Clean Interior**
- 9. Manufacturer Specifications and Manuals for the proposed units.**
- 10. Diesel Engine**
- 11. Vehicle must be air conditioned**

**QUOTERS NAME** \_\_\_\_\_

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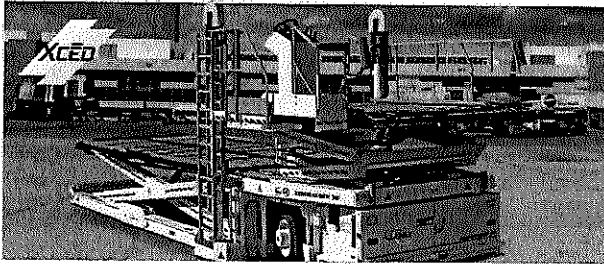
A Sasser Family Company

Xced GSE  
425 N Martingale Rd., 8<sup>th</sup> Floor  
Schaumburg, IL 60173

<b>Date:</b>	July 06, 2022
<b>Quote #:</b>	

<b>TO: Name:</b>	Bob Joseph
<b>Company:</b>	Sarasota Manatee Airport Authority
<b>Street Address:</b>	6000 Airport Circle
<b>City, State, Zip:</b>	Sarasota, Florida, 34243-2105
<b>Phone:</b>	941-822-5495
<b>Customer ID:</b>	

<b>Expiration:</b>	August 05, 2022
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**Your One-Stop Shop for Ground Support Equipment**

- Customized financial solutions
- New & used GSE inventory
- Sale lease back options

QTY	Product Description	Hours / Miles	Serial Number	Price
1	2015 Cobus 2700S Airport Bus	33,475 / 107,916	VS9 698 541 0A 172788	\$224,456.00
1	2015 Cobus 2700S Airport Bus	33,056 / 109,314	VS9 698 541 0A 172791	\$224,456.00
2	Shipping Cost			\$16,720.00

<b>Grand Total</b>	\$465,632.00
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<b>Additional Comments</b>
Buses seat 77 passengers

**Additional Terms and Conditions**

- 1) As with all of our equipment, please note that this equipment is offered on a first-come-first-served basis. If you would like to place a unit (or units) on hold, please provide a Purchase Order.
- 2) Payment is due prior to the shipment of unit(s).

**Quote prepared by:**

Matt Weitzel

Phone: (407) 449-5225

Email: matt.weitzel@xcedgse.com