

## **AGENDA ITEM NO. 5.2**

### **SARASOTA MANATEE AIRPORT AUTHORITY RESOLUTION 2022-06**

**ADOPTING FISCAL YEAR 2023 BUDGET, ESTABLISHING AIRLINE RENTALS, FEES AND CHARGES, DESIGNATING EMPLOYEE PROMOTION INCREASES, CONTRIBUTIONS TO EMPLOYEE DEFINED CONTRIBUTION RETIREMENT PLAN, EMPLOYER CONTRIBUTION CREDIT TO 457(f) RETIREMENT PLAN, PUBLIC PARKING RATES, MARKETING SUPPORT, GENERAL AVIATION HANGAR RATES, UNIVERSITY SELF STORAGE AND VEHICLE STORAGE RATES, TERMINAL ADVERTISING RATES AND COMMERCIAL VEHICLE FEES.**

**WHEREAS**, the SARASOTA MANATEE AIRPORT AUTHORITY (hereinafter called "Authority"), is a body politic and corporate, created by Chapter 2003-309, Laws of Florida, (as amended and hereinafter called "Enabling Act") and is the owner and operator of the Sarasota Bradenton International Airport (hereinafter called "Airport"); and

**WHEREAS**, the Enabling Act authorizes and empowers the Authority to fix and revise from time to time and collect rates, fees, and other charges for the use of or for the services furnished by any Airport facilities; and

**WHEREAS**, pursuant to terms of the Scheduled Airline Operating Agreement and Terminal Building Lease (hereinafter called "Agreement"), the Authority is obligated to annually review and recalculate rates, fees, landing fees, and other charges applicable to users and tenants of the Airport; and

**WHEREAS**, heretofore Resolution No. 2021-05, passed September 27, 2021, established a methodology and process for determining terminal use and landing fees for all airlines using the Airport facilities and it is the intent of the Authority to supersede that resolution in the manner identified herein below; and

**WHEREAS**, Section III.C.4. of the Authority's Personnel Policy requires the annual designation of a percentage salary increase when an employee is promoted to a higher salary grade; and

**WHEREAS**, Section IV.I. of the Authority's Personnel Policy requires an annual designation of the level of the Authority's contribution to each eligible employee's Defined Contribution 401(a) Retirement Plan; and

**WHEREAS**, Resolution 2017-06 requires the contribution credit for the Authority's 457(f) Retirement Plan be determined annually in each new fiscal year's budget; and

**WHEREAS**, the Authority wishes to modify its existing rental rate structure at its short term, long term, and shade parking lots, and its valet service; and

**WHEREAS**, the Authority wishes to add new marketing support dollars to the Air Carrier Incentive Program; and

**WHEREAS**, the Authority wishes to modify its existing rental rate structure of its general aviation hangars; and

**WHEREAS**, the Authority wishes to modify its existing rental rate structure at University Vehicle Storage lots to maintain a competitive balance with other such facilities; and

**WHEREAS**, the Authority wishes to modify its basic "rack rates" by type and location for advertising space; and

**WHEREAS**, the Authority wishes to retain its existing Commercial Vehicle fees; and

**WHEREAS**, it is the intent of the Authority to amend Resolution 2021-05 in the manner identified herein below; and

**WHEREAS**, the Authority held a public hearing, after the publication of a notice of such hearing in a newspaper of general circulation in Sarasota and Manatee Counties at least one time not less than ten days nor more than twenty-five days prior to such hearing to consider the revision of said rates or fees that will be charged to persons who use the said Airport facilities.

**NOW, THEREFORE, BE IT RESOLVED:**

**SECTION 1.** The proposed budget for the fiscal year commencing **October 1, 2022 and ending September 30, 2023** is hereby approved and adopted as presented below:

Airline Revenues-net of incentives	\$ 9,311,433
Non-Airline Revenues	<u>27,147,694</u>
<b>Total Revenues</b>	<b>36,459,127</b>
Operating Expenses	27,554,524
Marketing	<u>1,150,000</u>
<b>Funding Provided from Operations</b>	<b>7,754,603</b>
External Capital Funding – Grants, CFC and PFC	71,084,520
Funding Provided from Authority General Purpose Account	<u>5,407,519</u>
<b>Total Sources</b>	<b>\$84,246,642</b>
Capital Projects	\$83,676,598
Capital Equipment	<u>570,044</u>
<b>Total Uses</b>	<b>\$84,246,642</b>

**SECTION 2.** The proposed Airline Rentals Fees and Charges for the fiscal year commencing **October 1, 2022 and ending September 30, 2023**, are hereby approved and adopted as presented below:

	<b>Signatory Airline</b>	<b>Non-Signatory Airline</b>
<b>Terminal Building Space Rental (\$ per square foot per year)</b>		
Ticket Counter, Ticket Office, Queuing	77.77	97.21
Holdroom and Concourse Circulation Area	77.77	97.21
Baggage Claim Area	58.32	72.90
Other Offices	58.32	72.90
Operations Area (First level concourse)	38.88	48.60
Baggage Make-Up Area	38.88	48.60
<b>Preferential Apron Area Fee (\$ per linear foot per year)</b>	256.17	N/A
<b>Non-Preferentially Assigned Gate Use Fee (\$ per use)</b>	268.00	N/A
<b>Non-Signatory Gate Use Fee (\$ per turn)</b>		
Aircraft seating capacity (all classes):		
50 seats or less	N/A	530.00
51 to 70 seats	N/A	610.00
71 to 100 seats	N/A	660.00
101 to 149 seats	N/A	860.00
150 seats and more	N/A	980.00
<b>Non-Signatory Terminal Use Fee (\$ per 4 hours – 2 positions):</b>	N/A	47.00
<b>Air Cargo Facility Space Rental (\$ per square foot per year)</b>	15.00	15.00
<b>All Aircraft:</b>		
<b>Landing Fee Rate (\$ per 1,000 pounds maximum gross certificated landed weight)</b>	0.41	0.51

**SECTION 3.** When an employee is promoted or appointed to an interim position at a higher salary grade, s/he shall receive a salary increase of 5% per salary grade, to a maximum increase of 10%. Such increase shall be subject to the provisions of Section III.C.4. of the Authority's Personnel Policy.

**SECTION 4.** For each employee enrolled in the Sarasota Manatee Airport Authority Defined Contribution 401(a) Plan, the Authority will contribute six percent (6%) of such employee's annual earnings and will match the employee's annual contribution to his/her 457(b) Deferred Compensation Plan up to three percent (3%) of the employee's annual earnings.

**SECTION 5.** The 457(f) Plan employer contribution credit for Fiscal Year 2023 shall be one percent (1.0%) of the Authority's Operating Margin, and the methodology defined in Resolution 2017-06; and Resolution No. 2021-04

**SECTION 6.** The public parking rates herein established shall take effect as of October 1, 2022, and shall be as follows:

**SHORT TERM LOT**

0 - 40 Minutes	\$ 2.00
Each additional 20 minutes	\$ 2.00
Maximum per day	\$ 19.00

**LONG TERM LOT**

0 - 40 Minutes	\$ 2.00
Each additional 20 minutes	\$ 2.00
Maximum per day	\$ 15.00

**OVERFLOW LOT**

0 - 40 Minutes	\$ 2.00
Each additional 20 minutes	\$ 2.00
Maximum per day	\$ 13.00

**COVERED EAST LOT – Credit Card Only**

0 - 40 Minutes	\$ 2.00
Each additional 20 minutes	\$ 2.00
Maximum per day	\$ 15.00

**OTHER LOT**

Flat fee – per day	\$ 10.00
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**VALET SERVICE**

First 8 hours or portion thereof	\$ 12.00
Each additional 8 hours	\$ 9.00
Maximum per day	\$ 22.00

**SECTION 7.** Marketing Air Service budget shall add new marketing support dollars in the amount of one-million two-hundred thousand dollars (\$1,200,000) from unrestricted funds for the promotion of additional domestic and international air service.

**SECTION 8.** The general aviation hangar monthly rates herein established shall take effect as of October 1, 2022, and shall be as follows:

**Size**

**Monthly Rate (\$)**

42' Wide Door	462.00
42' Wide Door w/additional storage	572.00
48' Wide Door	632.00
51.5' Wide Door	1,700.00
Co-tenancy lease	250.00
T-Hangar waiting list fee	25.00

SECTION 9. The regular rental rates charged at University Self Storage shall be modified as follows, however, staff is delegated the authority to do special pricing to meet market conditions.

<b>Surface Lot Storage</b>	
<b>AREA</b>	<b>Monthly Rate (\$)</b>
< 20'	70
25'-35'	80 to 100
36' – 40'	105 to 145
<b>Semi Truck Parking:</b>	
~75'	160

<b>Air Conditioned Units</b>	
<b>Size</b>	<b>Monthly Rate (\$)</b>
4' x 4' x 4' Top	32.00
4' x 4' x 4' Middle	43.00
4' x 4' x 4' Bottom	48.00
4' x 4' x 8'	68.00
4' x 6' x 8'	73.00
4' x 8' x 8'	78.00
8' x 6' x 8'	93.00
8' x 8' x 8'	113.00
8' x 10' x 8'	135.00
9' x 10' x 8'	148.00
10' x 10' x 8'	168.00
10' x 12' x 8'	193.00
8' x 16' x 8'	203.00
8' x 20' x 8'	245.00

10' x 20' x 8'	298.00
<b>24 hr. Access Units (All units 8' tall)</b>	
<b>Size</b>	<b>Monthly Rate (\$)</b>
8' x 6.5'	80.00
8' x 8' walk up	82.00
8' x 8'	87.00
8' x 10'	96.00
8' x 13'	126.00
8' x 16' walk up	142.00
8' x 16'	150.00
8' x 20'	176.00
Kayak	25.00
<b>For storage units:</b>	
6-month pre-pay = last month 1/2 off	
1 year pre-pay = last month free	

SECTION 10. Monthly advertising rack rates shall be as follows, however, staff may do special pricing to meet market conditions. All prices are subject to Sarasota and Manatee County sales tax.

<b><u>Three Foot Backlit Signs:</u></b>		<b><u>Outside Billboard:</u></b>	
Concourse	350	University Pkwy:	2,100
Taxi Stand	350	US 41	3,000
Escalator	400		
<b><u>Five Foot Backlit Signs:</u></b>		<b><u>Welcome Center Brochure Rack:</u></b>	
Concourse	400	Small:	30
Taxi Stand	400	Medium:	40
Escalator	400	Large:	50
<b><u>Six Foot Backlit Sign:</u></b>		<b><u>Specialty Displays:</u></b>	
Second Level Atrium	600	Baggage Claim Vehicle	550
		Photo Booth	400
		Custom Free Standing	200
		Security Glass Wall	800
<b><u>Seven Foot Backlit Sign:</u></b>		<b><u>Specialty Tension Fabric:</u></b>	
Concourse	600	Baggage Claim Belts	475
<b><u>Video Displays:</u></b>		Down Escalator	1,650
Back Wall Video	250	Up Escalator	800
Carousel Video	350	Welcome Soffit	1,200
Aquarium Video	100		
Concourse	125	<b><u>Baggage Claim Displays:</u></b>	
<b><u>Gate Hold Backlit:</u></b>		Charging Column Backlits	200
B7, B8, B11, B12, B14	250	Backwall Murals	900

SECTION 11. The Transportation Network Companies and On-Demand Limousine companies per trip fee remains at \$3.50. The Baggage Delivery Service companies annual permit fee remains at \$1,000.00.

SECTION 12. Provisions and definitions:

1. Except as expressly exempted herein, this Resolution shall apply to all operators of any aircraft landing at the Airport and having a maximum gross certificated landing weight of more than 10,000 pounds.

2. Signatory Airlines shall pay a Terminal Building Space Rental rate, Preferential Apron Area Fee, Non-Preferential Gate Use Fee (if used), and Landing Fee for all revenue flight landings, in the foregoing amounts which have been calculated annually in accordance with Article 6 of the Agreement.

3. Non-Signatory Airlines, whether charter or scheduled airlines, shall pay a Terminal Building Space Rental rate, Terminal Use Fee, Gate Use Fee, and Landing Fee in the foregoing amounts which are calculated using 125% of the applicable rates and charges paid by the Signatory Airlines.

a. The term "maximum gross certificated landing weight" as used herein, shall mean the maximum weight, in thousand (1,000) pound units, at which each aircraft is certificated by the Federal Aviation Administration (or its successor) to land at the Airport.

b. The term "revenue flight landing" shall mean any aircraft arrival at the Airport by an aircraft operator; provided, however, that "revenue flight landing" shall not include any flight that returns to the Airport because of mechanical, meteorological, or other precautionary reason.

- c. The term "Signatory Airline" shall mean an airline that has signed the Agreement.
- d. The term "Non-Signatory Airline" shall mean all scheduled airlines and/or non-scheduled airlines that are not a Signatory Airline.

4. The fuel flowage fees for any aircraft, regardless of maximum gross certificated landing weight, operating at the Sarasota Bradenton International Airport and fueled at either a Fixed Base Operator or privately-owned fuel farm, shall be nine cents **(\$0.09) per gallon** on all aviation fuel.

5. For any scheduled or non-scheduled commercial aircraft handled by a Fixed Base Operator at the Airport, the FBO shall be responsible for reporting the activity, notifying the operator of the charges, and collecting and remitting the charges required under this resolution.

6. An exemption from liability for landing fees is hereby granted to any aircraft paying fuel flowage fees via a Fixed Base Operator or airport lease agreement.

7. The provisions of this Resolution are severable, and if any court of competent jurisdiction shall hold any of its provisions unconstitutional, the decision of such court shall not affect or impair any of the remaining provisions.

Adopted this 26<sup>th</sup> day of September 2022

**SARASOTA MANATEE AIRPORT AUTHORITY**

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**Carlos Beruff, Chairman**

**ATTEST:**

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**Jesse Biter, Secretary**