

AGENDA ITEM NO. 9

SARASOTA MANATEE AIRPORT AUTHORITY RESOLUTION 2021-05

ADOPTING FISCAL YEAR 2022 BUDGET, ESTABLISHING AIRLINE RENTALS, FEES AND CHARGES, DESIGNATING EMPLOYEE PROMOTION INCREASES, CONTRIBUTIONS TO EMPLOYEE DEFINED CONTRIBUTION RETIREMENT PLAN, EMPLOYER CONTRIBUTION CREDIT TO 457(f) RETIREMENT PLAN, PUBLIC PARKING RATES, MARKETING SUPPORT, GENERAL AVIATION HANGAR RENTAL RATES, UNIVERSITY SELF STORAGE AND VEHICLE STORAGE RATES, TERMINAL ADVERTISING RATES AND COMMERCIAL VEHICLE FEES.

WHEREAS, the SARASOTA MANATEE AIRPORT AUTHORITY (hereinafter called "Authority"), is a body politic and corporate, created by Chapter 2003-309, Laws of Florida, (as amended and hereinafter called "Enabling Act") and is the owner and operator of the Sarasota Bradenton International Airport (hereinafter called "Airport"); and

WHEREAS, the Enabling Act, authorizes and empowers the Authority to fix and revise from time to time and collect rates, fees, and other charges for the use of or for the services furnished by any Airport facilities; and

WHEREAS, pursuant to terms of the Scheduled Airline Operating Agreement and Terminal Building Lease (hereinafter called "Agreement"), the Authority is obligated to annually review and recalculate rates, fees, landing fees, and other charges applicable to users and tenants of the Airport; and

WHEREAS, heretofore Resolution No. 2020-05, passed September 28, 2020, established a methodology and process for determining terminal use and landing fees for all airlines using the Airport facilities and it is the intent of the Authority to supersede that resolution in the manner identified herein below; and

WHEREAS, Section III.C.4. of the Authority's Personnel Policy requires the annual designation of a percentage salary increase when an employee is promoted to a higher salary grade; and

WHEREAS, Section IV.I. of the Authority's Personnel Policy requires an annual designation of the level of the Authority's contribution to each eligible employee's Defined Contribution (401(a)) Retirement Plan; and

WHEREAS, Resolution 2017-06 requires the contribution credit for the Authority's 457(f) Retirement Plan be determined annually in each new fiscal year's budget; and

WHEREAS, the Authority wishes to modify its existing rental rate structure at its short term, long term, and shade parking lots, and its valet service; and

WHEREAS, the Authority wishes to add new marketing support dollars to the Air Carrier Incentive Program; and

WHEREAS, the Authority wishes to modify its existing rental rate structure of its general aviation hangar's; and

WHEREAS, the Authority wishes to modify its existing rental rate structure at University Vehicle Storage lots to maintain a competitive balance with other such facilities; and

WHEREAS, the Authority wishes to modify its basic "rack rates" by type and location for advertising space; and

WHEREAS, the Authority wishes to modify its existing Commercial Vehicle fees; and

WHEREAS, it is the intent of the Authority to amend Resolution 2020-05 in the manner identified herein below; and

WHEREAS, the Authority held a public hearing, after the publication of a notice of such hearing in a newspaper of general circulation in Sarasota and Manatee Counties at least one time not less than ten days nor more than twenty-five days prior to such hearing to consider the revision of said rates or fees that will be charged to persons who use the said Airport facilities.

NOW, THEREFORE, BE IT RESOLVED:

SECTION 1. The proposed budget for the fiscal year commencing **October 1, 2021 and ending September 30, 2022** is hereby approved and adopted as presented below:

Airline Revenues-net of incentives	\$ 7,830,900
Non-Airline Revenues	<u>22,345,400</u>
Total Revenues	30,176,300
Operating Expenses	24,037,900
Marketing	<u>1,150,000</u>
Funding Provided from Operations	4,988,400
External Capital Funding – Grants, CFC and PFC	65,644,000
Funding Provided from Authority General Purpose Account	<u>3,428,200</u>
Total Sources	\$74,060,600
Capital Projects	\$73,587,400
Capital Equipment	<u>473,200</u>
Total Uses	\$74,060,600

SECTION 2. The proposed Airline Rentals Fees and Charges for the fiscal year commencing **October 1, 2021 and ending September 30, 2022**, are hereby approved and adopted as presented below:

	Signatory Airline	Non-Signatory Airline
Terminal Building Space Rental (\$ per square foot per year)		
Ticket Counter, Ticket Office, Queuing	73.44	91.80
Holdroom and Concourse Circulation Area	73.44	91.80
Baggage Claim Area	55.08	68.85
Other Offices	55.08	68.85
Operations Area (First level concourse)	36.72	45.90
Baggage Make-Up Area	36.72	45.90
Preferential Apron Area Fee (\$ per linear foot per year)	243.40	N/A
Non-Preferentially Assigned Gate Use Fee (\$ per use)	253.00	N/A
Non-Signatory Gate Use Fee (\$ per turn)		
Aircraft seating capacity (all classes):		
50 seats or less	N/A	490.00
51 to 70 seats	N/A	560.00
71 to 100 seats	N/A	600.00
101 to 149 seats	N/A	790.00
150 seats and more	N/A	960.00
Non-Signatory Terminal Use Fee (\$ per 4 hours – 2 positions):	N/A	44.00
Air Cargo Facility Space Rental (\$ per square foot per year)	15.00	15.00
All Aircraft:		
Landing Fee Rate (\$ per 1,000 pounds maximum gross certificated landed weight)	0.45	0.57

SECTION 3. When an employee is promoted or appointed to an interim position at a higher salary grade, s/he shall receive a salary increase of 5% per salary grade, to a maximum increase of 10%. Such increase shall be subject to the provisions of Section III.C.4. of the Authority's Personnel Policy.

SECTION 4. For each employee enrolled in the Sarasota Manatee Airport Authority Defined Contribution (401a.) Plan, the Authority will contribute six percent (6%) of such employee's annual earnings and will match the employee's annual contribution to his/her 457(b) Deferred Compensation Plan up to three percent (3%) of the employee's annual earnings.

SECTION 5. The 457(f) Plan employer contribution credit for Fiscal Year 2022 shall be one percent (1.0%) of the Authority's Operating Margin, and the methodology defined in Resolution 2017-06; and Resolution No. 2021-04

SECTION 6. The public parking rates herein established shall take effect as of October 1, 2021, and shall be as follows:

SHORT TERM

0 - 40 Minutes	\$ 2.00
Each additional 20 minutes	\$ 2.00
Maximum per day	\$ 18.00

LONG TERM

0 - 40 Minutes	\$ 2.00
Each additional 20 minutes	\$ 2.00
Maximum per day	\$ 14.00

COVERED EAST LOT – Credit Card Only

0 - 40 Minutes	\$ 2.00
Each additional 20 minutes	\$ 2.00
Maximum per day	\$ 15.00

VALET SERVICE

First 8 hours or portion thereof	\$ 12.00
Each additional 8 hours	\$ 9.00
Maximum per day	\$ 21.00

SECTION 7. Marketing Air Service budget shall add new marketing support dollars in the amount of one-million two-hundred thousand dollars from un-restricted funds for the promotion of additional domestic and international air service.

SECTION 8. The general aviation hangar monthly rental rates herein established shall take effect as of October 1, 2021, and shall be as follows:

<u>Size</u>	<u>Monthly Rate (\$)</u>
42' Wide Door	440.00
42' Wide Door w/additional storage	545.00
48' Wide Door	602.00
51.5' Wide Door	1,700.00

SECTION 9. The regular rental rates charged at University Self Storage shall be modified as follows, however, staff is delegated the authority to do special pricing to meet market conditions.

Vehicle Storage	
AREA	Monthly Rate (\$)
< 20' asphalt	75
21' – 34' asphalt	85
35' – 39' asphalt	90
40' asphalt	100
< 30' grass	75
> 30' grass	85
Semi Truck Parking:	
C, M & T Lots	110

Air Conditioned Units	
Size	Monthly Rate (\$)
1st month 1/2 price	
Thereafter:	
4' x 4' x 4' Top	32.00
4' x 4' x 4' Middle	43.00
4' x 4' x 4' Bottom	48.00
4' x 4' x 8'	58.00
4' x 6' x 8'	63.00
4' x 8' x 8'	68.00
8' x 6' x 8'	83.00
8' x 8' x 8'	103.00
8' x 10' x 8'	125.00
9' x 10' x 8'	138.00
10' x 10' x 8'	148.00
10' x 12' x 8'	173.00
8' x 16' x 8'	183.00
8' x 20' x 8'	225.00
10' x 20' x 8'	278.00

24 hr. Access Units (All units 8' tall)	
Size	Monthly Rate (\$)
1st 3 months 1/2 price	
Thereafter:	
8' x 6.5'	70.00
8' x 8' walk up	72.00
8' x 8'	77.00
8' x 10'	86.00
8' x 13'	106.00
8' x 16' walk up	122.00
8' x 16'	130.00
8' x 20'	156.00
Kayak	25.00

For all units:
6-month pre-pay = last month 1/2 off.
1 year pre-pay = last month free

SECTION 10. Monthly advertising rack rates shall be as follows (\$), however, staff may do special pricing to meet market conditions. All prices are subject to Sarasota and Manatee County sales tax.

Three Foot Backlit Signs:

Concourse:	325
Taxi Stand:	200
Escalator:	350
Concourse Exit:	350

Five Foot Backlit Signs:

Concourse:	400
Taxi Stand:	325
Escalator:	400

Six Foot Backlit Sign:

Second Level Atrium:	500
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Seven Foot Backlit Sign:

Concourse:	500
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Video Displays:

Back Wall Video	225
Carousel Video	325
Aquarium Video	100
Concourse	100

Gate Hold Backlit:

B7, B8, B11, B12, B14	200
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Outside Billboard:

University Pkwy:	2,000
US 41	3,000

Welcome Center Brochure Rack:

Small:	30
Medium:	40
Large:	50

Specialty Displays:

Baggage Claim Vehicle	500
Photo Booth	300
Custom Free Standing	200
Security Glass Wall	400

Specialty Tension Fabric:

Baggage Claim Belts	450
Down Escalator	650
Up Escalator	650
Welcome Soffit	1,200

Baggage Claim Displays:

Charging Column Backlits	200
Backwall Murals	500

SECTION 11. The Transportation Network Companies and On-Demand Limousine companies per trip fee of \$3.50 will take effect as of October 1, 2021. The Baggage Delivery Service companies annual permit fee of \$1,000.00 will take effect as of October 1, 2021.

SECTION 12. Provisions and definitions:

1. Except as expressly exempted herein, this Resolution shall apply to all operators of any aircraft landing at the Airport and having a maximum gross certificated landing weight of more than 10,000 pounds.

2. Signatory Airlines shall pay a Terminal Building Space Rental rate, Preferential Apron Area Fee, Non-Preferential Gate Use Fee (if used), and Landing Fee for all revenue flight landings, in the foregoing amounts which have been calculated annually in accordance with Article 6 of the Agreement.

3. Non-Signatory Airlines, whether charter or scheduled airlines, shall pay a Terminal Building Space Rental rate, Terminal Use Fee, Gate Use Fee, and Landing Fee in the foregoing amounts which are calculated using 125% of the applicable rates and charges paid by the Signatory Airlines.

a. The term "maximum gross certificated landing weight" as used herein, shall mean the maximum weight, in thousand (1,000) pound units, at which each aircraft is certificated by the Federal Aviation Administration (or its successor) to land at the Airport.

b. The term "revenue flight landing" shall mean any aircraft arrival at the Airport by an aircraft operator; provided, however, that "revenue flight landing" shall not include any flight that returns to the Airport because of mechanical, meteorological, or other precautionary reason.

c. The term "Signatory Airline" shall mean an airline that has signed the Agreement.

d. The term "Non-Signatory Airline" shall mean all scheduled airlines and/or non-scheduled airlines that are not a Signatory Airline.

4. The fuel flowage fees for any aircraft, regardless of maximum gross certificated landing weight, operating at the Sarasota Bradenton International Airport and fueled at either a Fixed Base Operator or privately-owned fuel farm, shall be nine cents **(\$0.09) per gallon** on all aviation fuel.

5. For any scheduled or non-scheduled commercial aircraft handled by a Fixed Base Operator at the Airport, the FBO shall be responsible for reporting the activity, notifying the operator of the charges, and collecting and remitting the charges required under this resolution.

6. An exemption from liability for landing fees is hereby granted to any aircraft paying fuel flowage fees via a Fixed Base Operator or airport lease agreement.

7. The provisions of this Resolution are severable, and if any court of competent jurisdiction shall hold any of its provisions unconstitutional, the decision of such court shall not affect or impair any of the remaining provisions.

Adopted this 27th day of September 2021

SARASOTA MANATEE AIRPORT AUTHORITY

Doug Holder, Chairman

ATTEST:

Carlos Beruff, Secretary