



Sarasota Manatee Airport Auth.
6000 Airport Circle
Sarasota FL 34234

Purchase Order	CLOSED ORDER
Purchase Order No.	PO250562
Date	1/31/2025

Vendor:

ITW GSE, INC
11001 US Highway 41 North
Palmetto FL 34221

Ship To:

SARASOTA MANATEE AIRPORT AUTHORITY -
1154 AIR CARGO AVENUE, SUITE L
Sarasota FL 34243

Contract Number:

^ Changed Since the Previous Revision

Shipping Method		Payment Terms		Confirm With			Page	
		Net 30					1	
L/N	Item Number	Description	Req. Date	U/M	Ordered	Unit Price	Ext. Price	
Shipping Method		Reference Number	FOB					
1	REPLACEMENT 60 TO	P-250004 for Loading Bridges	1/31/2025	Each	6	\$118,378.000	\$710,268.00	
		REPLACEMENT 60 TON PCA UNITS	None					

Please email all invoices to invoices@flysrq.com

Subtotal	\$710,268.00
Trade Discount	\$0.00
Freight	\$0.00
Miscellaneous	\$0.00
Tax	\$0.00
Order Total	\$710,268.00
Prepayment	\$0.00

Robert Joseph

Authorized Signature



It's all about connections

11001 US Highway 41 North, Palmetto, FL 34221 USA

Page: 1 of 1

TO: Sarasota Manatee Airport Authority - Sarasota Bradenton Airport
 Attn: Bob Joseph, Director, Purchasing
 Phone: +1-941-724-2517
 Email: bbjoseph@flysra.com

QUOTE NO: **QDM11202024-SRQ**
 REV DATE

DATE: 11/22/2024
 FROM: Doron Milbaum
 PHONE: 713-941-9288
 EMAIL: d.milbaum@itwgse.com

RE: **RFP #P-250004; LOADING BRIDGE REPLACEMENT 60 TON PCA UNITS**
ITW GSE Model 3500 PCA

WE ARE PLEASED TO OFFER THE FOLLOWING QUOTATION:

ITEM #	QTY	MODEL/PART #	DESCRIPTION	UNIT PRICE U.S.D.	TOTAL U.S.D.
001	6	AP-572715	ITWGSE PCA3500-150 (60 Ton) COOL ONLY	\$96,421	\$578,526
001A	6	AP-572845	Remote Control Box w/BMS	\$1,801	\$10,806
			* Single Outlet (14" connection)		
			* Airflow: 150 Kg/min (Max) 330 ppm		
			* 2 cooling circuits		
			* Refrigerant: R454B		
			* Input: 3 X 480V, 50/60Hz		
			* FINISH: RAL9010		
			* MERV 14 Air Filtration		
			* Also includes remote operators station, Filter, VFD on compressors and main blower		
001B	6	AP-572865	Condenser Grill Cover (2 per unit)	\$1,100	\$6,600
001C	6	AP-572810	Cabin Sensor (Probe)	\$1,016	\$6,096
001D	6	293575	MODBUS to Backnet Converter (HARDWARE ONLY)	\$2,345	\$14,070
002	6	292290	PCA 150 "C" Tunnel, JBT Bridge Brackets	\$2,200	\$13,200
003	2	Transportation	Dedicated trucks Palmetto to SRQ (Est)	\$1,400	\$2,800
			NOTE: Does not include offloading and/or storage of equipment		
004	1	Commissioning	On-site start up and commissioning of equipment	included	included
005	1	Operator Training	On-site operator training	included	included
006	1	Training	Maintenance training offered at our factory in Palmetto at no cost (Please give 4 weeks notice)	included	included
007	1	Installation	Removal and replacement of 6 PCA units Note: installation cost dependent on all units being installed on a single visit (consecutive days)	\$78,170	\$78,170
NOTE: Price does not include any federal or local sales or use tax.					

Total \$710,268

ENCLOSED: Data Sheets

FOB POINT: FOB Destination

Purchasing Warehouse, Sarasota Manatee Airport Authority

DELIVER TO: 1154 Air Cargo Avenue, Suite L

Sarasota, FL 34243

TERMS: Net 30 Days NO PROMPT PAYMENT DISCOUNT

VALIDITY: 60 Days

SHIPMENT: 14-16 weeks ARO, subject to availability when ordered

WARRANTY: ITW GSE Standard Terms & Conditions (current rev.) Apply

Terms and Conditions of Sale may be viewed on our website @ www.itwgse.com

BUYER: Sales of ITW GSE Inc. products and services are expressly limited to and made conditional on acceptance of ITW GSE Terms and Conditions of Sale, dated 20 January 2020, found at <http://itwgse.com/terms-and-conditions-of-sale/>. Any other Terms, additional or different, are hereby rejected. Commencement of work by ITW GSE or acceptance of delivery of products by the customer constitutes acceptance of the "Terms and Conditions of Sale."

- This equipment is not to be exported to or used in any country named on the U.S. Government's list of restricted nations.
- All shipments are subject to review by U.S. Export offices
- Order confirmation is subject to a disclosure statement declaring end-user and country.

[https://itwconnect-my.sharepoint.com/personal/0235803_itwconnect_com/Documents/Raw Quotes/Copy of QDM11202024-SRQ for Hobart Equip Sales RFQ](https://itwconnect-my.sharepoint.com/personal/0235803_itwconnect_com/Documents/Raw%20Quotes/Copy%20of%20QDM11202024-SRQ%20for%20Hobart%20Equip%20Sales%20RFQ)

Doron Milbaum
 Doron Milbaum, Regional Sales Manager



2024 FOREIGN PROFIT CORPORATION ANNUAL REPORT

DOCUMENT# F08000000836

Entity Name: ITW GSE INC.

Current Principal Place of Business:

155 HARLEM AVE.
GLENVIEW, IL 60025

Current Mailing Address:

155 HARLEM AVE
GLENVIEW, IL 60025 US

FEI Number: 26-1568318

Certificate of Status Desired: No

Name and Address of Current Registered Agent:

C T CORPORATION SYSTEM
1200 SOUTH PINE ISLAND ROAD
PLANTATION, FL 33324 US

The above named entity submits this statement for the purpose of changing its registered office or registered agent, or both, in the State of Florida.

SIGNATURE:

Electronic Signature of Registered Agent

Date

Officer/Director Detail :

Title D, VP, SECRETARY
Name KYSHA, CURRENCE
Address 155 HARLEM AVE.
City-State-Zip: GLENVIEW IL 60025

Title D, VP, TREASURER
Name LIVINGSTON, DAVID
Address 155 HARLEM AVE.
City-State-Zip: GLENVIEW IL 60025

Title PRESIDENT
Name ELVSTROM, POUL
Address 155 HARLEM AVE
City-State-Zip: GLENVIEW IL 60025

I hereby certify that the information indicated on this report or supplemental report is true and accurate and that my electronic signature shall have the same legal effect as if made under oath; that I am an officer or director of the corporation or the receiver or trustee empowered to execute this report as required by Chapter 607, Florida Statutes; and that my name appears above, or on an attachment with all other like empowered.

SIGNATURE: DAVID LIVINGSTON

VICE PRESIDENT

04/17/2024

Electronic Signature of Signing Officer/Director Detail

Date

AGENDA ITEM NO.

**SARASOTA MANATEE AIRPORT AUTHORITY
JANUARY 27, 2025, MEETING
STAFF NARRATIVE**

REQUEST FOR APPROVAL: #B-250004

LOADING BRIDGE REPLACEMENT 60 TON PCA UNITS

EXECUTIVE SUMMARY: Staff requests Board approval of a contract award to ITW GSE to provide for an experienced and qualified firm capable of providing the technical, administrative skills, and installation expertise in replacing six (6) of the current Loading Bridge PCA units for Concourse B.

NARRATIVE: Staff assembled a bid package to secure the services of an experienced and qualified firm capable of providing the technical, administrative skills, and installation expertise in replacing six (6) Loading Bridge Precondition Air (PCA) units for Concourse B.

In accordance with Authority policy, a Request for Proposal (#P-250004) was publicly noticed through the Bradenton Herald and Sarasota Herald Tribune. The Proposal was distributed on October 02, 2024, through Onvia/DemandStar to notify 539 suppliers. There were 17 firms that requested and downloaded solicitation documents for this project. A Non-Mandatory Pre-Bid conference was held on November 07, 2024. There were two Addendums issued for further clarification for this project. On November 22, 2024, Purchasing received two (3) responses.

After a thorough Committee review of all proposals, ITW GSE was deemed as the lowest, responsive, responsible bidder meeting all specification requirements. This was a budgeted Fiscal Year 25 project for \$591,828. The winning bid was for \$710,268.

RECOMMENDATION: It is hereby recommended that the Sarasota Manatee Airport Authority Board approve the award of the Loading Bridge Replacement 60 Ton PCA Units for Concourse B to ITW GSE in the amount of \$710,268. Staff also requests authorization to prepare any and all documents necessary to implement this action.

Attachment: Bid Tabulation Sheet

ACTION ITEMS – SMAA Regular Board Meeting – January 27, 2025

Present: SMAA Board

Jesse Biter, Chairman
Kristin Incrocci, Vice Chairman
Carlos Beruff, Secretary
Doug Holder, Commissioner
Jeff Jackson, Commissioner
Robert Spencer, Commissioner

Present: Staff

Fredrick J. Piccolo, President, CEO
Anita Eldridge, Interim Executive VP, CFO
Kent Bontrager, Sr. VP Engineering & Facilities
Evan Knighting, Sr. VP, IT
Lionel Guilbert, Sr. VP, Ops. & Safety
Mark Stuckey, Exec. VP/COS
Joseph Filippelli, Sr. VP, Real Estate
Development & Properties
Ray Anderson, Sr. VP, Legal Affairs
C. Dan Bailey, Jr., Airport Counsel
Zack Buffington, Airport Counsel
Andrea Scheck, Executive Assistant
Karen Garofalo, Executive Assistant

Item 1. Chairman Biter called the meeting to order at 1:00 p.m.

Item 2. Introduction of New Employees – Anita Eldridge introduced two new employees: Talita Araujo and Sophia Bonsky, IT System Technicians, who were present at the meeting. She welcomed a new Firefighter for ARFF, a Police Officer and two Traffic Control specialists for Police, unable to attend today's meeting.

Item 3. Minutes of Regular meeting of November 19, 2024 – approved

Item 4. Public Comments, Items on the Agenda – none

Item 5. Communication: Plante Moran Audited Fiscal Year 2024 Financials

Item 6. The Board **unanimously approved** the following items: _____

6.1 Approved Resolution No. 2025-01, Authorizing President, CEO to execute certain leases, contracts, grant agreements and certain utility easements.

6.3 Approved Resolution 2025-02, Amending Fiscal Year 2024 budget to Establish Fees for Fire and Emergency Medical Technician Services.

6.4 Award for Tenant Rental Car Concession and Lease Agreement & Agreement of Lease – Land Rental Car Service Facility to SIXT RENT A CAR, LLC.

6.5 Approval of Automatic Bi-Part Doors for Terminal.

Item 7. The Board **unanimously approved** the following items over the \$500,000 threshold:

7.1 Approval of Loading Bridge Replacement 60 Ton PCA Units.

Item 8. Department reports accepted:

8.1 Financial Statements

8.2 Investment Portfolio

8.3 Finance & Administration

8.4 Real Estate Development & Properties

8.5 ARFF, Operations & Police

8.6 Dev./Comm. Relations & Activity Report

8.7 Engineering, Planning & Facilities

8.8 Internal Audit & Investment Compliance

8.9 Information Technology

Item 9. Attorney Presentations - none

Item 10. Old/New Business - none

Item 11. Public Comments, Items Not on the Agenda - none

Item 12. Comments by Commissioners -none

Item 13. The meeting adjourned at 1:22 pm

