

U.S. CUSTOMS AND BORDER PROTECTION
MEMORANDUM OF AGREEMENT
USER FEE FACILITY PROGRAM

Under the provisions of Section 236 of the Trade and Tariff Act of 1984 (P.L. 98-573), as amended (19 U.S.C. 58b), the Commissioner of U.S. Customs and Border Protection is authorized to make inspectional services available at airports, seaports, and other facilities and to charge a fee for such services. The purpose of this agreement is to designate the following location and its defined adjoining facilities as eligible for such services under the conditions set forth herein.

Facility Name: Sarasota Bradenton International Airport

Location: 6000 Rick Piccolo Circle Sarasota, FL 34243

The above-named facility shall be considered to be the “person” using U.S. Customs and Border Protection services, as the term is applied in Section 236 of P.L. 98-573. In accordance with the requirements of Section 236(c) of the law, a determination has been made that the volume of business anticipated at the facility, and defined adjoining facilities, is insufficient to justify the availability of unreimbursable inspectional services.

U.S. CUSTOMS AND BORDER PROTECTION OFFICE LOCATION DEFINED

For purposes of determining reimbursable travel costs, identify the physical address of the proposed U.S. Customs and Border Protection office, if different from the location named above.

U.S. CUSTOMS AND BORDER PROTECTION LOCATIONS DEFINED

Specify below any other locations (other than the facility itself) at which U.S. Customs and Border Protection services would be expected: (i.e., define all adjoining or adjacent facilities, such as Foreign Trade Zones).

Federal Inspection Services: 6048 Rick Piccolo Circle Sarasota, FL 34243
General Aviation Facility: 7820 Pilatus Court, Sarasota, FL, 34243

GEOGRAPHIC BOUNDARIES OF SERVICE DEFINED

Service may only be provided at the mutually agreed upon location listed below. A plat highlighting the service boundaries may also be attached.

See attached plats.

Attachment 1 shows the geographic boundaries of the airport.
Attachment 2 shows the layout of the new GAF

FACILITY STANDARDS

Entities requesting U.S. Customs and Border Protection services must meet and maintain U.S. Customs and Border Protection facility standards. Facilities that fail to maintain Customs and Border Protection facility standards will be subject to a 120-day notice terminating this agreement. If applicable, an Agriculture Compliance Agreement must also be maintained.

U.S. CUSTOMS AND BORDER PROTECTION RESPONSIBILITIES

U.S. Customs and Border Protection has determined that at the time of the signing of this agreement 1 full-time officer(s) will be required at this facility. U.S. Customs and Border Protection services will be provided as specified below. Any service provided outside these hours may be subject to overtime and/or premium pay. The full cost of overtime service and/or premium pay will be paid by the facility and at the rates prescribed by Section 267 of Title 19, United States Code, as amended. In the event U.S. Customs and Border Protection has to provide a Customs and Border Protection Officer(s) to replace the regularly assigned officer(s) during the established shift by a temporary replacement due to sick leave, annual leave, transfer, travel, and/or training, then the facility agrees to bear any and all costs and expenses associated with such replacement including but not limited to transportation, relocation and/or per diem costs for personnel brought from other locations. The work schedule that has been agreed to is as follows:

Weekly Work Schedule: Monday thru Friday

Hours of Service: 9:00am to 5:00pm local time

In the absence of required inspectional services, U.S. Customs and Border Protection may assign other duties to the officer at another location.

ADJUSTMENT TO LEVEL OF SERVICE

During circumstances that may arise, U.S. Customs and Border Protection reserves the right to adjust the level of service provided to address high alert security situations, special events or other circumstances as needed. Permission to land may be denied if sufficient personnel are not available. Billing adjustments will be made to reflect adjustments to the level of service.

FACILITY RESPONSIBILITIES

Base Fee

The facility agrees to reimburse U.S. Customs and Border Protection for the full-year cost of each officer. All base salary changes will reflect the costs of services being provided which includes all salary and benefit costs, and all administrative overhead costs. This amount is subject to change. See attached Salary and Benefit Schedule.

The facility agrees to pay all cost-of-living allowances, if applicable. Fees will be increased for all adjustments and changes in the rate of pay and allowances mandated by legislative and regulatory requirements.

Additional Fees

The facility agrees to reimburse all travel, transportation, relocation, and per diem costs incurred by U.S. Customs and Border Protection in performing regular inspectional duties or for personnel to be brought to the facility from other locations for internal control verifications, special enforcement activities, training, etc., as may be necessary. If authorized by law, relocation costs may be incurred by the facility authority upon termination of the MOA by either party.

The facility agrees to reimburse all Automated Data Processing (ADP) costs, including equipment purchase, installation, connectivity, maintenance and the cost of upgrading and replacing equipment on a schedule determined by U.S. Customs and Border Protection.

Payment of Fees

All of the above-mentioned expenses will be determined in accordance with generally accepted accounting principles and standards. The annual fee will be billed in quarterly installments. The initial payment is due 15 days prior to the service date of this agreement. Any cost-of-living allowance, travel, per diem, transportation, relocation, and any other variable expense will be billed after it is incurred, and will be invoiced as an adjustment to the next quarterly installment.

If any amounts due U.S. Customs and Border Protection under the terms of this agreement are not paid within 90 days of billing, the agreement will be automatically terminated. In the event of termination, all costs incurred by U.S. Customs and Border Protection, which have not been reimbursed, will become immediately due and payable. Interest on unpaid debts will be assessed pursuant to 19 C.F.R. 24.3a(c)(1). The percentage rate of interest to be charged on such bills will be based upon the quarterly rate(s) established under sections 6621 and 6622 of the Internal Revenue Code of 1954 (26 U.S.C. 6621, 6622). The facility authority may file a protest under 19 U.S.C. § 1514 for any charges it believes to be excessive or incorrectly included in the bill provided by U.S. Customs and Border Protection. Any protest must be filed within 180 days of the date of the bill sent by U.S. Customs and Border Protection. If a protest is filed, the procedures set forth in 19 C.F.R. Part 174 must be followed.

Facilities

The facility authority requesting services must satisfy U.S. Customs and Border Protection facility standards before submission of this agreement. The standards are specified in the Airport Technical Design Standards for Passenger Processing, the Cruise Terminal Design Standards, the Physical Security policy of U.S. Customs and Border Protection and any applicable combination or revision. Prior to submission of this agreement, the U.S. Customs and Border Protection Field Office that oversees the facility will inspect the facility and verify whether the standards are met. Facilities that do not meet facility standards after initial approval will be subject to a 120-day termination notice. U.S. Customs and Border Protection reserve the right to update the facilities standards as necessary.

Secure space must be provided for the U.S. Customs and Border Protection officer to inspect baggage and store seized items. The space provided to and occupied by U.S. Customs and Border Protection personnel must remain under the control of the facility that is entering into this agreement.

Compliance with Executive Orders

In accordance with § 3(b)(iv) of Executive Order No. 14173, *Ending Illegal Discrimination and Restoring Merit-Based Opportunity*, dated January 21, 2025, the facility agrees that its compliance in all respects with all applicable Federal anti-discrimination laws is material to this Agreement, and the facility certifies that it does not operate any programs promoting diversity, equity, and inclusion that violate any applicable Federal anti-discrimination laws.

ADP Equipment

U.S. Customs and Border Protection has specific requirements for software, computers, printers, file servers, data cabling, and connectivity to the U.S. Customs and Border Protection National Data Center. The Office of Information and Technology will be responsible for ordering and installing a frame relay data connection from your facility to the U.S. Customs and Border Protection National Data Center. The Office of Information and Technology will develop the automated equipment configuration, determine the cost for this ADP equipment, and procure and install the ADP equipment based on the number of officers at this facility. The facility will be responsible for the procurement and installation of all data cabling components required for connectivity of the ADP equipment according to the Office of Information Technology provided specifications.

The facility will be billed for the purchase of the ADP equipment, the one-time charges for the network installation, and the annual recurring costs for equipment maintenance and network connectivity. This ADP equipment and network will be covered under U.S. Customs and Border Protection maintenance agreements. Equipment problems and network outages must be reported to the U.S. Customs and Border Protection Help Desk by the Port Director. Upgrades to the ADP equipment will be required on a schedule determined by U.S. Customs and Border Protection (currently, every 3 years). The facility will retain ownership of this equipment.

Third Party Charges

If the facility seeks reimbursement by the individual users of the U.S. Customs and Border Protection services provided, for example air carriers, the facility agrees to set and periodically review its rates to ensure that they are in accord with the U.S. Customs and Border Protection services provided.

SERVICE DATE

Service will begin on a date determined by U.S. Customs and Border Protection. Billing will coincide with the actual start of service.

ANNUAL REVIEW OF AGREEMENT (MOA)

This agreement is subject to annual review. U.S. Customs and Border Protection will conduct an annual review of this agreement to ensure that the requirements are being met. U.S. Customs and Border Protection will issue a termination notice if the annual review indicates that the terms and requirements of this agreement are not being met.

In addition to annual review of this agreement, U.S. Customs and Border Protection will also conduct a review of the agreement before any activation or expansion of the service area of the Foreign Trade Zone, in order to ensure compliance with CBP's responsibilities pursuant to 19 CFR part 146. Such review will include CBP's evaluation of the number of CBP personnel necessary to maintain supervision over the User Fee Airport, any Foreign Trade Zone site located at or in the vicinity of such Airport, and any other locations covered by this agreement.

TERMINATION OF AGREEMENT

This agreement may be terminated by either party upon 120 days written notice for any reason. If any amounts due U.S. Customs and Border Protection under the terms of this agreement are not paid within 90 days of billing, the agreement will be automatically terminated. If national security, defense, safety or other interests are at risk, as determined by the Port Director, the agreement may be terminated immediately without prejudice to the filing of a new application. Notice of termination will be provided in writing setting forth the reasons for such action. Any immediate termination may be appealed in writing within 30 days to the Director, Field Operations where the facility is located.

In the event this MOA is terminated for any reason, it may result in the revocation of any Foreign Trade Zone grant that is premised or contingent on the continued operation of this user fee facility or contingent on this MOA remaining in effect.

REVOCATION OF PRIOR AGREEMENTS

All previous Memoranda of Agreement or other written agreements or instruments between the parties concerning the CBP User Fee Facility program at the Facility, including the Agreement between the parties effective 12/30/2003 are hereby terminated.

AUTHORIZATION

Agreement to these terms is attested by the signatures below.

Paul L. Hoback, Jr.

President, CEO
Sarasota Manatee Airport Authority



Signature

9/2/26

Date

Raymond Anderson, Esq.

As to Form & Legal Sufficiency

Sarasota Manatee Airport Authority



Signature

8/24/26

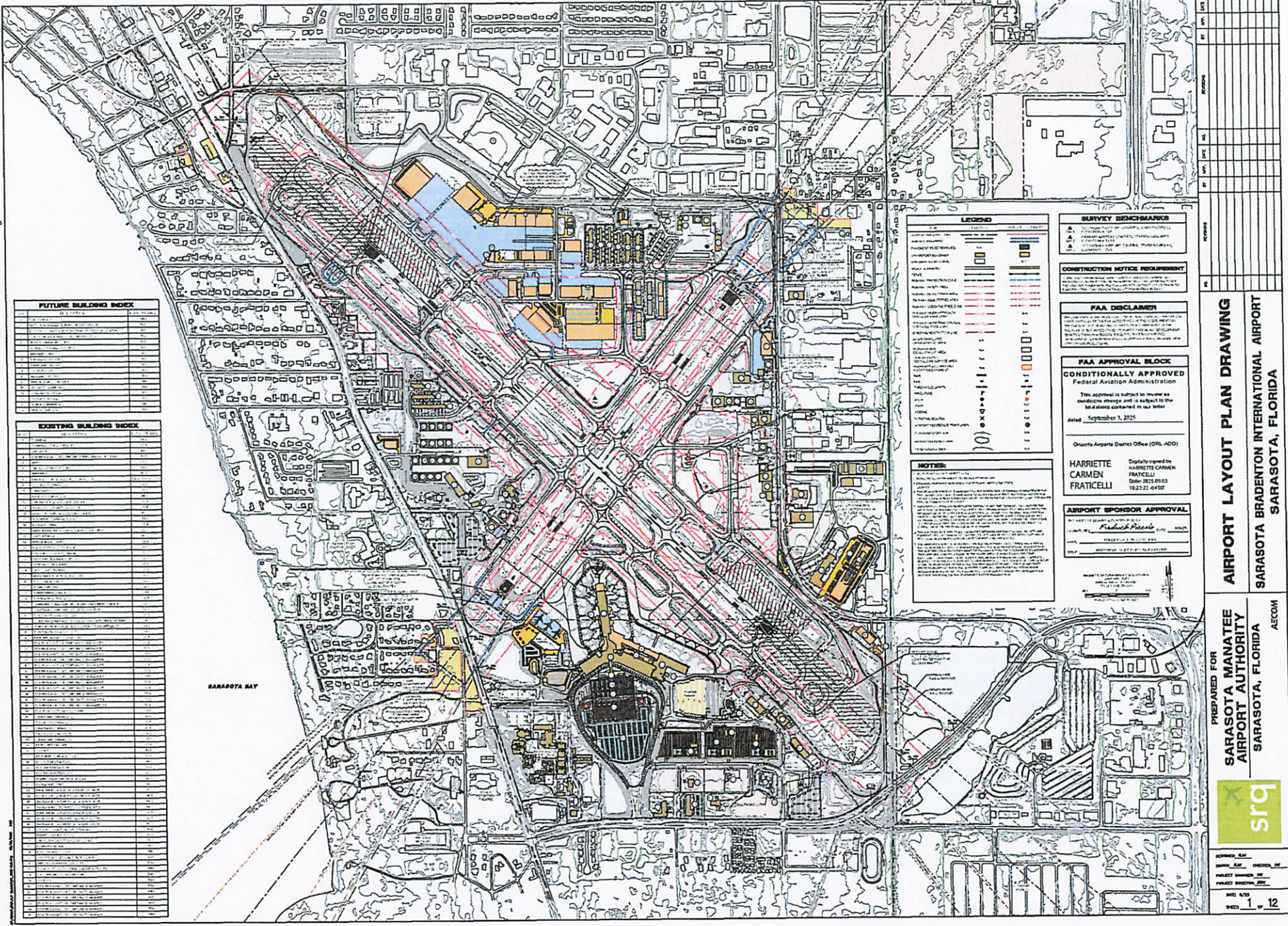
Date

Diane J. Sabatino

Executive Assistant Commissioner
Office of Field Operations
U.S. Customs and Border Protection

Signature

Date



SALARY AND BENEFIT SCHEDULE

Salary Table

GS	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7	Step 8	Step 9	Step 10
5	\$41,863	\$43,259	\$44,654	\$46,050	\$47,445	\$48,841	\$50,236	\$51,632	\$53,027	\$54,423
7	\$51,857	\$53,585	\$55,314	\$57,043	\$58,771	\$60,500	\$62,229	\$63,957	\$65,686	\$67,415
9	\$63,431	\$65,545	\$67,660	\$69,775	\$71,890	\$74,005	\$76,120	\$78,235	\$80,350	\$82,464
11	\$76,745	\$79,304	\$81,863	\$84,422	\$86,981	\$89,539	\$92,098	\$94,657	\$97,216	\$99,774
12	\$91,985	\$95,051	\$98,118	\$101,184	\$104,251	\$107,317	\$110,384	\$113,450	\$116,517	\$119,583
13	\$109,383	\$113,029	\$116,675	\$120,322	\$123,968	\$127,614	\$131,261	\$134,907	\$138,553	\$142,199

Adjusted for Benefits and Admin Fee

GS	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7	Step 8	Step 9	Step 10
5	\$76,065	\$78,602	\$81,136	\$83,673	\$86,208	\$88,744	\$91,279	\$93,815	\$96,350	\$98,887
7	\$94,224	\$97,364	\$100,506	\$103,647	\$106,787	\$109,929	\$113,070	\$116,210	\$119,351	\$122,493
9	\$115,254	\$119,095	\$122,938	\$126,781	\$130,624	\$134,467	\$138,310	\$142,153	\$145,996	\$149,837
11	\$139,446	\$144,095	\$148,745	\$153,395	\$158,044	\$162,692	\$167,342	\$171,992	\$176,641	\$181,289
12	\$167,137	\$172,708	\$178,280	\$183,851	\$189,424	\$194,995	\$200,568	\$206,139	\$211,711	\$217,282
13	\$198,749	\$205,374	\$211,998	\$218,625	\$225,250	\$231,875	\$238,501	\$245,126	\$251,751	\$258,376

Estimated Quarterly Bill

GS	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7	Step 8	Step 9	Step 10
5	\$19,016	\$19,650	\$20,284	\$20,918	\$21,552	\$22,186	\$22,820	\$23,454	\$24,088	\$24,722
7	\$23,556	\$24,341	\$25,126	\$25,912	\$26,697	\$27,482	\$28,268	\$29,052	\$29,838	\$30,623
9	\$28,814	\$29,774	\$30,735	\$31,695	\$32,656	\$33,617	\$34,578	\$35,538	\$36,499	\$37,459
11	\$34,861	\$36,024	\$37,186	\$38,349	\$39,511	\$40,673	\$41,836	\$42,998	\$44,160	\$45,322
12	\$41,784	\$43,177	\$44,570	\$45,963	\$47,356	\$48,749	\$50,142	\$51,535	\$52,928	\$54,321
13	\$49,687	\$51,343	\$53,000	\$54,656	\$56,312	\$57,969	\$59,625	\$61,282	\$62,938	\$64,594

**SARASOTA MANATEE AIRPORT AUTHORITY
AUGUST 24, 2026, REGULAR MEETING
STAFF NARRATIVE**

**REQUEST FOR APPROVAL OF MEMORANDUM OF AGREEMENT
WITH U.S. CUSTOMS AND BORDER PROTECTION FOR FLIGHT INSPECTION SERVICES**

EXECUTIVE SUMMARY: Request for approval of Memorandum of Agreement with U.S. Customs and Border Protection for Flight Inspection Services at Sarasota Bradenton International Airport.

NARRATIVE: Under Section 236 of the Trade and Tariff Act of 1984 (P.L. 98-573), as amended (19 U.S.C. 58b), the Commissioner of U.S. Customs and Border Protection ("CBP") is authorized to make inspection services available at airports, seaports, and other facilities and to charge a fee for such services. The purpose of this proposed Memorandum of Agreement ("MOA") is for Customs and Border Protection to provide Flight Inspection Services ("FIS Services") at the Airport in the Authority's existing Passenger Terminal and new General Aviation ("GA") FIS Facility.

The proposed MOA includes an initial one-year term, which may be renewed annually, subject to approval by the CBP, and subject to earlier termination by either party upon 120 days prior written notice. CBP has determined that at this time the continuation of one (1) full-time officer will be required at the Airport to provide ongoing services. The proposed work schedule is Monday through Friday, 9:00 am to 5:00 pm, consistent with the CBP's existing work schedule at the Airport. The initial annual fee required by CBP, including salary, benefits and administrative fee is estimated to be \$217,282 (the "Base Fee"), which fee is subject to annual review and approval by the CBP. Additional fees may be incurred by the Authority for regular inspectional duties or for additional personnel brought to the Airport from other locations for internal control verifications, special enforcement activities, training or other activities as may be necessary.

The proposed MOA will supersede the Authority's existing MOA with CBP for FIS services at the Airport, dated August 15, 2017. Based on the information presented, the President and Chief Executive Officer recommends approval of the proposed MOA with CBP for FIS Services in the Passenger Terminal and GA Facility at the Airport at the initial annual Base Fee amount of \$217,282, plus a 15% contingency, subject to annual review by the CBP, based on the terms and conditions presented.

RECOMMENDATION: It is hereby recommended that the Sarasota Manatee Airport Authority Board approve the proposed Memorandum of Agreement with U.S. Customs and Border Protection for Flight Inspection Services in the Passenger Terminal and General Aviation Facility at the Airport, with an initial one-year term, that may be renewed annually, subject to earlier termination by either party, at the initial annual Base Fee amount of \$217,282, plus 15% contingency, subject to annual review by U.S. Customs and Border Protection.

ATTACHMENTS: Proposed Memorandum of Agreement with U.S. Customs and Border Protection for Flight Inspection Services at the Airport, dated August 24, 2026.